Financial Data

Five-Year Summary

|  | $\begin{gathered} \text { Year ended } \\ \text { March } 31,2018 \\ \hline \end{gathered}$ | Year ended March 31, 2019 | $\begin{aligned} & \text { Year ended } \\ & \text { March 31, } 2020 \end{aligned}$ | Year ended March 31, 2021 | $\begin{aligned} & \text { Year ended } \\ & \text { March 31, } 2022 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Financial Information |  |  |  |  |  |
| Income statement (Millions of yen) |  |  |  |  |  |
| Net sales | 62,207 | 71,153 | 72,634 | 85,195 | 81,391 |
| Operating profit | 1,303 | 1,697 | 2,145 | 7,385 | 7,000 |
| Ordinary proft | 1,458 | 1,415 | 2,296 | 7,519 | 7,096 |
| Profit atributable to owners of parent | $(1,035)$ | 631 | 703 | 5,183 | 5,585 |
| Balance sheets (Mililions of yen) |  |  |  |  |  |
| Net assets | 21,094 | 21,156 | 21,462 | 26,648 | 30,037 |
| Total assets | 40,319 | 42,368 | 43,270 | 49,903 | 49,711 |
| Cash flows (Millions of yen) |  |  |  |  |  |
| Cash flows from operating activities | 3,534 | 467 | 1,573 | 3,956 | 3,711 |
| Cash flows from investing activities | $(1,482)$ | $(2,370)$ | $(1,780)$ | $(3,312)$ | $(1,208)$ |
| Cash flows from financing activities | $(1,121)$ | 1,617 | (433) | 2,608 | $(3,473)$ |
| Per share data ( Yen) |  |  |  |  |  |
| Net assets per share | 618.29 | 616.92 | 621.20 | 764.30 | 861.53 |
| Earnings per share | (30.41) | 18.47 | 20.46 | 149.65 | 160.20 |
| Dividends | 10 | 10 | 10 | 60 | 64.5 |
| Key financial indicators (\%) |  |  |  |  |  |
| Ordinary profit ratio | 2.3 | 2.0 | 3.2 | 8.8 | 8.7 |
| Equity ratio | 52.3 | 49.9 | 49.6 | 53.4 | 60.4 |
| ROE | (4.8) | 3.0 | 3.3 | 21.6 | 19.7 |
| Dividend payout ratio | - | 54.7 | 49.1 | 40.1 | 40.3 |
| Nonfinancial Information |  |  |  |  |  |
| Number of consolidated employees | 759 | 858 | 864 | 866 | 866 |
| Number of male employees | 346 | 376 | 379 | 385 | 388 |
| Number of female employees | 413 | 482 | 485 | 481 | 478 |
| Female manager ratio (\%) |  |  |  |  |  |
| Consolidated | 12.6 | 15.5 | 16.0 | 14.6 | 13.6 |
| Scroll alone | 6.1 | 8.6 | 8.1 | 8.3 | 8.5 |
| Number of consolidated mid-career employees | 100 | 133 | 88 | 85 | 85 |
| Average years of service (Scroll alone) | 13.6 | 13.2 | 12.7 | 12.9 | 13.0 |
| Number of consolidated newly hired employees | 11 | 13 | 21 | 17 | 17 |
| Number of newly hired male employees | 5 | 5 | 10 | 8 | 7 |
| Number of newly hired female employees | 6 | 8 | 11 | 9 | 10 |
| $\mathrm{CO}_{2}$ emissions in Scopes 1 and 2 (t-CO2) |  |  |  |  |  |
| Scope 1 | 182 | 161 | 193 | 213 | - |
| Scope 2 | 2,547 | 2,693 | 2,697 | 3,022 | - |

## nent (Milions of yen)

(

Consolidated Balance Sheets

|  | Year ended March 31, 2021 | Year ended March 31, 2022 |  | Year ended <br> March 31, <br> 102 | Year ended |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  | Liabilities |  |  |
| Current assets |  |  | Current liabilities |  |  |
| Cash and deposits | 8,084 | 7,142 | Accounts payable - trade | 2,850 | 2,963 |
| Accounts receivable - trade | 11,214 | 11,403 | Shor-term bo |  |  |
| Merchandise | 7,149 | 7,119 | Short-erm borrowing |  |  |
| Supplies | 507 | 287 | Accounts payable - other | 7,283 | 7,241 |
| Accounts receivable - other | 3,742 | 4,635 | Income taxes payable | 2,278 | 228 |
| Other | 1,909 | 2,059 | Provision for bonuses | 621 | 477 |
| Allowance for doubtfu accounts | (365) | (415) | Provision for point card certificates | 37 | - |
| Total current assets | 32,241 | 32,233 | Provision for loss on interest repayment | 4 | 3 |
| Non-current assets |  |  | Other | 1,276 | 1,061 |
| Property, plant and equipment |  |  | Total current liabilities | 18,651 | 12,051 |
| Buildings and structures | 15,769 | 15,810 | Non-current liabilities |  |  |
| Accumulated depreciation | $(8,472)$ | $(8,944)$ |  |  |  |
| Buildings and structures, net | 7,297 | 6,866 | Long-term borrowings | 3,075 | 6,000 |
| Machinery, equipment and vehicles | 1,961 | 2,295 | Provision for retirement benefits | 54 | 51 |
| Accumulated depreciation | $(1,217)$ | $(1,376)$ | Provision for loss on interest | 7 | 4 |
| Machinery, equipment and vehicles, net | 743 | 919 | repayment <br> Provision for environmental | 1 | 1 |
| Land | 5,520 | 5,520 |  |  |  |
| Construction in progress | - | 3 | Retirement benefit liability | 1,310 | 1,403 |
| Other | 1,130 | 1,184 | Other | 154 | 159 |
| Accumulated depreciation | (963) | (957) | Total non-current liabilities | 4,603 | 7,621 |
| Other, net | 166 | 227 | Total liabilities | 23,255 | 19,673 |
| Total property, plant and equipment | 13,728 | 13,537 | Net assets |  |  |
| Intangible assets |  |  | Shareholders' equity |  |  |
| Goodwill | 128 | 85 | Share capital | 6,018 | 6,018 |
| Software | 597 | 652 | Capital surplus | 6,644 | 6,644 |
| Sotware in progress | 180 | 148 | Retained earnings | 13,414 | 16,726 |
| Other | 6 | 5 | Treasury shares | (3) | (4) |
| Total intangible assets | 913 | 892 | Total shareholders' equity | 26,074 | 29,385 |
| Investments and other assets | 310 | 1355 | Accumulated other comprehensive income |  |  |
| Investment securilies | 1,310 | 1,355 | Valuation difference on | 434 | 464 |
| Deferred tax assets | 1,212 | 1,160 | availabl-for-sale securities | 434 | 464 |
| Other | 904 | 921 | Deferred gains or losses on hedges | 132 | 150 |
| Allowance for doubtful accounts | (406) | (388) | Foreign currency translation adjustment | 7 | 37 |
| Total investments and other assets | 3,020 | 3,048 | Total accumulated other comprehensive income | 574 | 652 |
| Total non-current assets | 17,661 | 17,477 | Total net assets | 26,648 | 30,037 |
| Total assets | 49,903 | 49,711 | Total liabilities and net assets | 49,903 | 49,711 |

Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

| Consolidated statements of income | Year ended March 31, 2021 | Year ended March 31, 2022 | Consolidated statements of comprehensive income | Year ended March 31, 2021 | Year ended March 31, 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | 85,195 | 81,391 | Proft | 5,183 | 5,585 |
| Cost of sales | 53,356 | 51,026 | Other comprehensive income |  |  |
| Gross profit | 31,838 | 30,365 | Valuation difference on available-for-sale securities | 214 | 30 |
| Selling, general and administrative expenses | 24,452 | 23,364 | Deferred gains or losses on hedges | 70 | 18 |
| Operating profit | 7,385 | 7,000 | Foreign currency translation adjustment | 2 | 29 |
| Non-operating income Interest income | 23 | 19 | Total other comprehensive income | 288 | 78 |
| Diven |  |  | Comprehensive income | 5,472 | 5,663 |
| Foreign exchange gains | 34 41 | 43 | Comprehensive income attributable to |  |  |
| Gain on adjustment of account payable | 23 | 49 | Comprehensive income attributable to owners of parent | 5,472 | 5,663 |
| Other | 47 | 53 | Comprehensive income attributable to non-controlling interests | - | - |
| Total non-operating income | 170 | 166 |  |  |  |

Consolidated Statements of Cash Flows

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year ended March 31, 2021 | Year ended March 31, 2022 |  | Year ended March 31, 2021 | Year ended March 31, 2022 |
| Cash flows from operating activities |  |  | Cash flows from investing activities |  |  |
| Profit before income taxes | 7,406 | 7,148 | Purchase of property, plant and equipment | $(2,978)$ | (602) |
| Depreciation | 1,056 | 1,034 | Purchase of intangible assets | (431) | (269) |
| Impariment losses | 105 | 20 | Purchase of investment securities | (1) | (1) |
| Amortization of goodwill | 42 | 242 | Proceeds from sale of investment securities | 3 | 1 |
| Increase (decrease) in allowance for doubtful accounts | 231 | 31 | Payments of guarantee deposits | (5) | (44) |
| Increase (decrease) in provision for bonuses | 337 | (142) | Proceeds from refund of guarantee deposits | 113 | 10 |
| Increase (decrease) in provision for point card certificates | 3 | - | Payments for sale of shares of subsidiaries resulting in change in | - | (96) |
| Increase (decrease) in provision for loss on interest repayment | ${ }^{(2)}$ | (3) | scope of consolidation <br> Payments for acquisition of |  |  |
| Increase (decrease) in provision for retirement benefits for directors (and other officers) | (16) | (2) | businesses <br> Other, net | (12) | $\begin{array}{r}(200) \\ (4) \\ \hline\end{array}$ |
| Increase (decrease) in retirement benefit liability | 130 | 92 | Net cash provided by (used in) investing activities investing activities | $(3,312)$ | $(1,208)$ |
| Interest and dividend income | (58) | (63) | Cash flows from financing activities |  |  |
| Interest expenses | 29 | 27 | Proceeds from long-term borrowings | 3,000 | 3,000 |
| Loss (gain) on sale of investment securties | (0) | (0) | Repayments of long-term borrowings | (100) | $(4,300)$ |
|  |  |  | Proceeds from issuance of shares | 22 | - |
| Loss (gain) on sale of shares of <br> subsidiaries and associates | - | (73) | Proceeds from sale of treasury shares | 119 | - |
| Loss (gain) on sale and retirement of non-current assets | 6 | 1 | Dividends paid | (429) | $(2,172)$ |
|  |  |  | Other, net | (3) | (1) |
| Decrease (increase) in trace receivables | $(1,637)$ | (264) | Net cash provided by (used in) financing activities | 2,608 | $(3,473)$ |
| Decrease (increase) in inventories | (96) | 201 | Effect of exchange rate change on cash and cash equivalent | 1 | 28 |
| Decrease (increase) in other current assets | (459) | (815) | Net increase (decrease) in cash and cash equivalents | 3,253 | (941) |
| Increase (decrease) in trade payables | 284 | 118 | Cash and cash equivalents at |  |  |
| Increase (decrease) in accrued liabilities | $(3,122)$ | 11 | beginning of period | 4,828 | 8,084 |
| Increase (decrease) in other current liabilities | 314 | (400) | Increase in cash and cash equivalents resulting from merger with unconsolidated subsidiaries | 1 | - |
| Other, net | 5 | 6 | Cash and cash equivalents at end of period | 8,084 | 7,142 |
| Subtotal | 4,562 | 7,170 |  |  |  |

## Corporate Information

Corporate profile

| Company name | Scroll Corporation |
| :---: | :---: |
| Headquarters | 2-24-1 Sato, Naka-ku, Hamamatsu-shi, Shizuoka, Japan |
| Phone number | +81-53-464-1111 |
| Date of establishment | October 1, 1943 |
| Capital | 6,018 million yen (as of March 31,2022 ) |
| Net sales | 42,643 million yen (year ended March 2022 |
| Consolidated net sales | 81,391 million yen (year ended March 2022 |
| Number of employees | 328 (non-consolidated as of March 31,2022 866 (consolidated as of March 31,2022) |
| SCROLL Group companies | SCROLL TRADING (SHANGHAI) Co., LTD <br> Scroll 360 Corporation <br> CatchBall, Inc. <br> Moshimo Co., Ltd. <br> Chengdu Yinhena Internet Service Co., Ltd <br> AXES Co., Ltd. <br> SCROLL R\&D Co., Ltd. <br> Naturum Co., Ltd. <br> MIYOSHI corporation <br> Hokkaido Anthropologie Corporation <br> KINARI inc. <br> Travex Tours Inc. <br> Scroll Logistics Co., Ltd. |
|  | Scroll Direct Marketing Institute |

## - Buiness sites

- Scroll Logisitis Center (SLCO

Overseas


| List of business sites |  |
| :---: | :---: |
| (1) Headquarters | 2-24-1 Sato, Naka-ku, Hamamatsu-shi, Shizuoka 430-0807 |
| (2) Tokyo Head Office | 25F \& 26F Tennouzu Central Tower, 2-2-24 Higashi-Shinagawa, Shinagawa-ku, Tokyo 140-0002 |
| 3 Osaka Office | 10F Oe Building, <br> 1-1-22 Nonimbashi, Chuo-ku, Osaka-shi, Osaka 540-0011 |
| (4) Fukuoka Office | $3 F$ City Court Chuyo, <br> 2-4-11 Hakata-eki-minami, Hakata-ku, <br> Fukuoka-shi, Fukuoka 812-0016 |
| (5) Sapporo Office | 10F SE Sapporo Building, 1-1-2 Kita 7-jo Nishi, Kita-ku, Sapporo-shi, Hokkaido 060-0807 |
| (6) Scroll Logistics Center Hamamatsu Nishi | 4-8-1 Takaoka-nishi, Naka-ku, Hamamatsu-shi, Shizuoka 433-8118 |
| (7) Scroll Logistics Center Iwata | 100 Shimomanno, Iwata-shi, Shizuoka 438-0818 |
| 8 Scroll Logistics Center Mirai | 3-36-1 Shihougaoka, Tsukubamirai-shi, Ibaraki 300-2359 |
| (9) Scroll Jakarta Office |  |
| (1) Scroll Dhaka Office |  |



Stock information and principal shareholders (as of March 31, 2022)

## Stock information

| Total number of shares authorized | $110,000,000$ |
| :--- | ---: |
| Total number of shares issued | $34,873,050$ |
| Number of shares per unit | 100 |
| Number of shareholders | 39,828 |

Principal shareholders

| Name of shareholder | Number of shares held <br> (thousands) | Holding ratio <br> (excl. treasury stock) |
| :--- | ---: | ---: |
| The Master Trust Bank of Japan, Ltd. (Trust account) | 3,573 | $10.25 \%$ |
| Marubeni Corporation | 2,841 | $8.15 \%$ |
| Scroll Customer's Shareholding Association | 2,038 | $5.85 \%$ |
| Custody Bank of Japan, Ltt. (Trust account) | 1,474 | $4.23 \%$ |
| The Shizuoka Bank, Ltd. | 1,261 | $3.62 \%$ |
| Scroll Employees' Shareholding Association | 803 | $2.30 \%$ |
| Nippon Life Insurance Company | 543 | $1.56 \%$ |
| Moririn Co., Ltd. | 434 | $1.25 \%$ |
| Dai Nippon Printing Co., Ltd. | 433 | $1.24 \%$ |
| Resona Bank, Limited | 400 | $1.15 \%$ |



## Shareholder

memo

| Fiscal year | From April 1 to March 31 in the following year |
| :---: | :---: |
| Record date for year-end dividends | March 31 |
| Record date for interim dividends | September 30 |
| Ordinary general meeting of shareholders | Within three months from the end of the fiscal year |
| Shareholder registrar and special account administrator | Mitsubishi UFJ Trust and Banking Corporation |
| Contact office of the above | Stock Transfer Agency Department <br> Mitsubishi UFJ Trust and Banking Corporation <br> 1-1 Nikko-cho, Fuchu-shi, Tokyo <br> Telephone: 0120-232-711 (Toll-free only in Japan) <br> Mailing address: <br> Shin-Tokyo Post Office P.O. Box No. 29, 137-8081 Japan |
| Stock exchange registration | Tokyo Stock Exchange, Prime Market (as of May 31, 2022) |
| Method of public notice | Scroll issues public notices electronically on the site below. <br> URL: https://www.scroll.jp/ <br> When a public notice cannot be issued electronically due to an accident or other unavoidable reasons, it will be published in the Nihon Keizai Shimbun newspaper. |
| Notes |  |
| - Change of address, purchase request, designation for divid management institution (securities company or other institut <br> company or other institution. Please note that such services - For procedures concerning shares recorded in a special accoun <br> account administrator for special accounts. Such informatio <br> - Payment of unpaid dividends is handled at the head office a | end transfer, and other procedures for shareholders are, as a general rule, handled by the account ion) with which shareholders have opened an account. Shareholders are requested to contact that securities cannot be handled by the shareholder registrar (Mitsubishi UFJ Trust and Banking Corporation). count, shareholders are requested to contact Mitsubishi UFJ Trust and Banking Corporation, the special n is also provided at the bank's head office and branches. and branches of Mitsubishi UFJ Trust and Banking Corporation. |

